

ERP by GVM

**One platform. Every department.
Complete business visibility.**

A ready-to-deploy enterprise platform for multi-organization businesses covering CRM, sales, manufacturing, inventory, procurement, finance, HRMS, projects, approvals, analytics and mobile operations.



All Your Business Functions **in One Place**



Multi-Organization



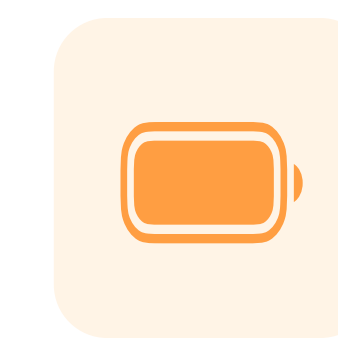
CRM & Sales



Manufacturing



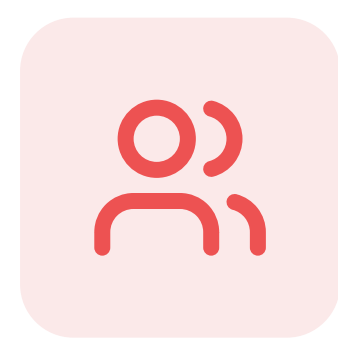
Inventory



Procurement



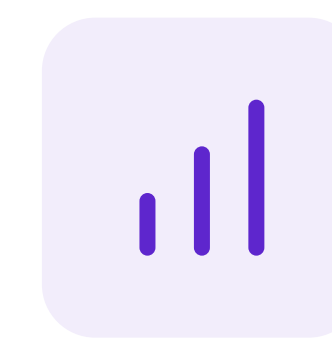
Accounting



HRMS



Projects



BI & Dashboards



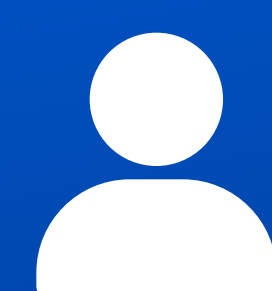
Web + iOS + Android



Improve
Productivity



Faster Decision
Making



Greater
Collaboration



Drive Business
Growth

Run the entire group from one controlled platform

ERP by GVM is designed around a formal enterprise hierarchy so every organization can operate independently while authorized management receives consolidated visibility.





Multi-Organization & Administration

Manage your entire business structure with ease and complete control.

- Organization switcher without logout and consolidated group view
- Independent legal entity data, GST registrations, banks, fiscal settings and numbering
- Business units, locations, departments, factories, warehouses and offices
- Intercompany readiness for linked sales, purchase, transfer and due-to / due-from activity
- Organization-specific templates, tax settings, financial years and workflows



Role-Based Access & Approval Authority

Ensure the right people have the right access with complete control and accountability.

- Group, organization, department, team and record-level access scopes
- Multiple roles per user and different permissions by organization
- View, create, edit, delete, approve, reject, export, print, post, close and administer controls
- Approval limits by amount, discount, margin, budget and business rules
- Maker-checker, delegation, least privilege and sensitive-field masking



Shared Masters & Configuration

Maintain consistent and accurate data across your entire organization.

- Customer, vendor, product, service, UOM, tax, terms and reason masters
- Duplicate detection using GSTIN, PAN, email, phone and name similarity
- Configurable numbering engine by organization, business unit, document type, location and financial year
- Yearly, monthly or non-reset sequences, preview, manual override with reason and audit
- Central workflow, approval, escalation, SLA and audit framework used across all modules



Shared Masters & Configuration

Maintain consistent and accurate data across your entire organization.



Never lose a lead. Never lose the next action.

A connected revenue platform that helps your team capture leads, manage opportunities and move every deal forward with complete visibility.


Lead Capture


Assignment


Follow-up


Qualification


Opportunity


Quotation


Sales Order


Dispatch


Invoice



CRM & Lead Management

- Manual, website/API, email, WhatsApp, Excel/CSV, QR visiting card and exhibition lead capture
- Source, campaign, UTM, geography, product interest, expected value and close date tracking
- Duplicate detection, lead acceptance, priority, score and assignment by geography, product, workload or round robin
- Calls, email, WhatsApp, meetings, site visits, demos, tasks, notes and complete activity timeline
- Mandatory next action, overdue follow-up detection, missed reason capture and escalation SLA
- Qualification checklist, stage gates, multiple opportunities, win/loss reason and reopen flow



Sales & Customer 360

- Customer conversion with full CRM history and duplicate control
- 360 view of contacts, GST, credit, opportunities, quotes, orders, invoices, receipts, outstanding, returns, projects and notes
- Multiple price lists, discount authority, margin control, credit limits and credit hold
- Committed, best-case and pipeline sales forecast
- Sales return with reason, receipt/inspection, credit note and accounting impact
- Salesperson targets, achievement notifications and management incentive alerts



Quote, Order, Dispatch & Invoice

- Quotation with line items, tax, freight, packing, installation, insurance, terms, revision history and approval
- Accepted quotation to sales order, fulfilment status, shortage action, reservation and backlog visibility
- Dispatch planning, pick list, delivery challan, transporter details, e-way bill readiness and proof of delivery
- Tax/commercial invoice with duplicate checks, organization-specific series, concurrent-edit locking, receivable creation and payment collection linkage
- PDF delivery through email or approved channels with complete traceability



Shared Masters & Configuration

Maintain consistent and accurate data across your entire organization.



Plan demand. Control materials. Trace every movement.

Connect production, materials and inventory in one streamlined workflow—with real-time visibility from planning to dispatch.



Production & Manufacturing

- Factories, production units, work centers, shifts, production calendars and capacity context
- BOM / recipe versions, substitutes, wastage and routing with setup/run time and QC checkpoints
- Demand from sales orders, forecasts, reorder policy or manual plans
- Production planning by item, quantity, factory, priority and required completion date
- MRP explosion, net requirement using on-hand, reserved, QC, WIP, open PO, planned receipt and safety stock
- Automatic shortage action to purchase requisition or upstream production
- Production orders, material issue/return, stage progress, WIP, consumption, output, rejection, scrap and rework
- QC hold/release, packaging and finished-goods receipt with traceability



Warehouse & Inventory

- Multi-warehouse, location, rack/bin and stock status management
- Batch, lot, serial number, manufacturing date, expiry and shelf-life control
- GRN, material receipt, issue, return, transfer, adjustment and stock reservation
- Available, reserved, QC, blocked, WIP and in-transit visibility
- FIFO / FEFO and configurable valuation/costing policies
- Cycle count, physical stock, variance approval and stock audit trail
- Barcode / QR scanning for product, bin, batch and serial operations
- Near-expiry, slow-moving, ageing, movement, valuation and stock availability reporting

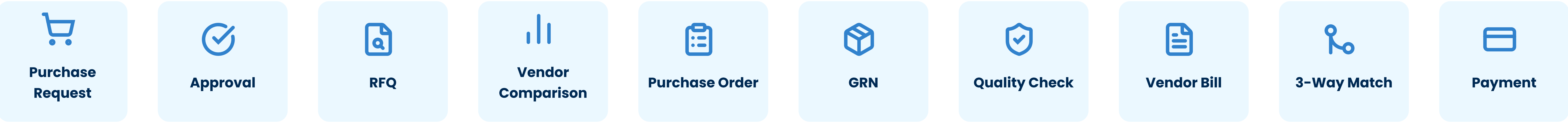
Integrated production journey

From demand to dispatch — complete visibility at every stage.



Transparent purchasing with built-in control points.

Connect every procurement step—from requisition and approval to vendor billing and payment—in one streamlined workflow.





Procurement Controls

- Purchase Requisition from users, departments, MRP shortage or approved business need
- Approval routing by department, value, budget, category and configured authority matrix
- RFQ to multiple vendors and structured quotation capture
- Vendor comparison across price, quality, delivery, payment terms and commercial criteria
- PO creation, revision, approval, delivery schedule and open-quantity tracking
- GRN against PO with received, quality, batch/serial, warehouse and inspection handling
- Quality inspection, rejection/return and acceptance before downstream use
- Vendor bill, PO GRN 3-way match, tax validation and finance posting



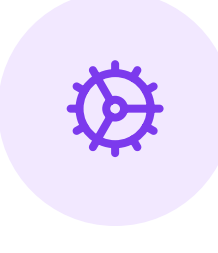
Vendor Lifecycle & Governance

- Vendor classification, categories, contacts, GST/PAN, banks, payment terms and MSME details
- Compliance documents with verification and expiry tracking
- Restricted bank detail changes and optional maker/checker
- Vendor rating using quality, delivery and service performance
- Outstanding PO, pending GRN, pending bill and vendor statement visibility
- Procurement ageing, spend by item/category/item-department and price variance analytics
- Approval history, attachments, notes, audit trail and role-based access



Connected to the Rest of ERP

Unified data. Greater control. Better decisions.



MRP shortages can create Purchase Requisitions automatically



GRN updates physical stock and can route material to QC before availability



Vendor bills feed into accounts payable and GST working without duplicate entry



Purchase commitments and POs affect cash-flow, budget and management dashboards



All records remain linked end-to-end from requirement through payment for drill-down and audit

Business transactions post **directly** into finance

Connect every financial transaction with accurate accounting, compliance and real-time visibility across your business.



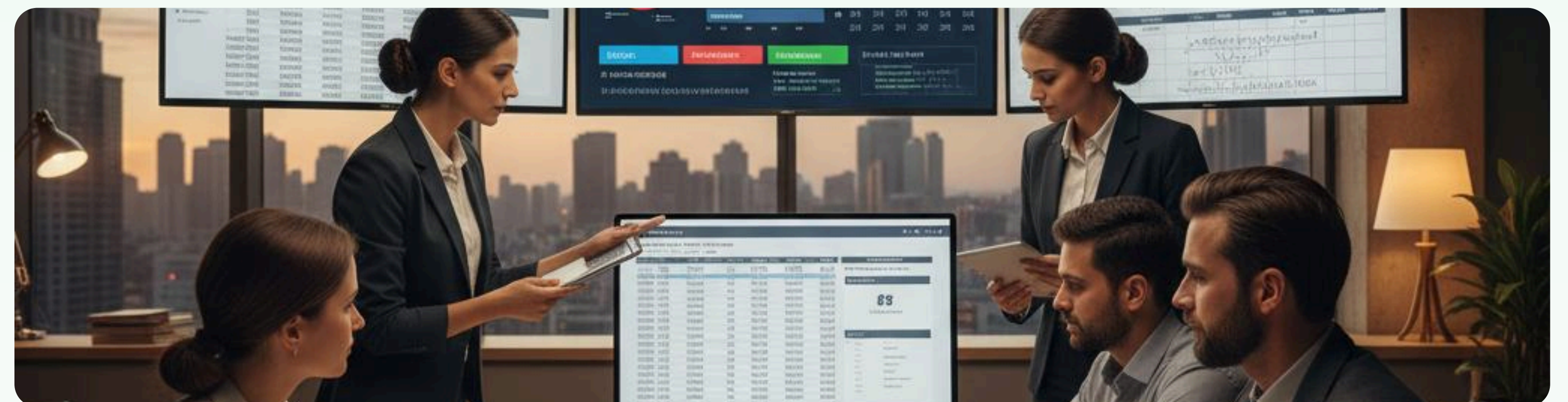
Core Accounting



- True double-entry general ledger with chart of accounts, sub-ledgers and posting rules
- Journal, payment, receipt, contra, sales, purchase and adjustment vouchers
- Accounts receivable, customer ageing, receipts, allocation, credit/debit notes and interest policy
- Accounts payable, vendor ageing, payment processing and due-date visibility
- Cash and bank books, statement import, bank reconciliation and reconciliation exceptions
- Budget controls, financial periods, closing controls and audit-ready source drill-down
- Automatic postings from sales, purchase, inventory, production, payroll and expenses



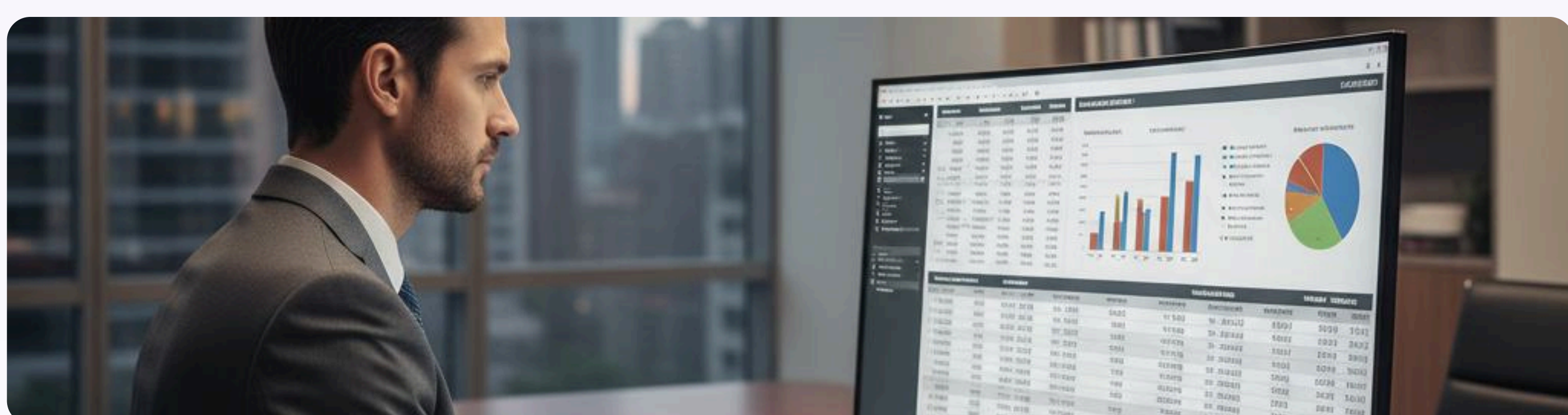
GST, TDS & Compliance Working



- GST master by effective date with HSN/SAC, place of supply, CGST/SGST/IGST and cess context
- GSTR-1 working, GSTR-2B reconciliation and GSTR-3B working for review/export
- E-invoice and e-way bill readiness through authorized integration
- Separate TDS/TCS workspace with effective-dated rule mapping and transaction tracking
- Purchase and input tax reconciliation with mismatch handling
- Invoice series segregation, duplicate invoice checks and audit support
- Regulatory configuration kept updateable instead of hard-coded



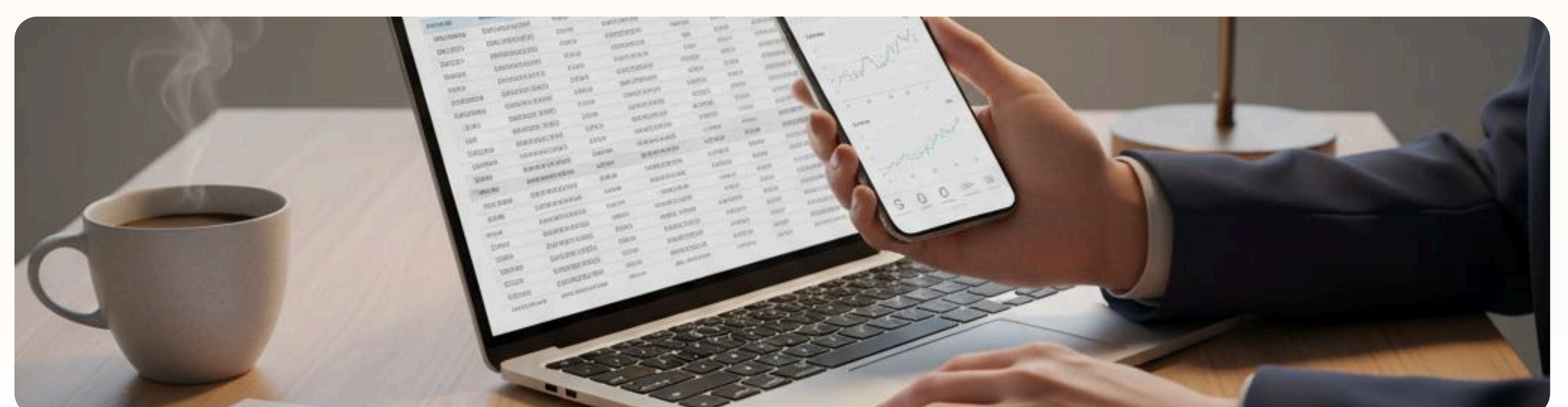
Financial Statements & Controls



- Trial balance, profit & loss, balance sheet and cash-flow reporting
- Ledger, day book, receivable/payable ageing and drill-down to source document
- Financial-year controls and organization/group reporting
- Concurrent-edit locking for sensitive finance documents
- 30-day overdue interest calculation where configured



Business Finance Utilities



- WhatsApp payment reminders for outstanding parties
- Tally API integration readiness
- Loan management for car, home, office and other loans
- Lender/bank, principal, outstanding, EMI schedule and due reminders
- Management visibility into revenue, profit, outstanding and projections

Business transactions post directly into finance

Empower your people, simplify everyday work and keep teams connected, productive and accountable.



HRMS & Employee Lifecycle



- Employee master, organization/location/department assignment, documents and policy acknowledgement
- Recruitment/onboarding readiness, confirmation, transfer, promotion, salary revision and separation records
- Attendance clock in/out with device timestamp and latitude/longitude capture
- Geo-fencing against assigned work location with outside-geofence policy handling
- Face recognition or fingerprint integration where technically available
- Shift, weekly off, holiday, late/early, overtime, attendance correction and approval
- Leave types, balances, requests, approvals, cancellation, carry-forward and reporting
- Payroll inputs, earnings/deductions, statutory configuration, payslips and payroll reports
- Expenses, performance records, employee self-service and HR analytics



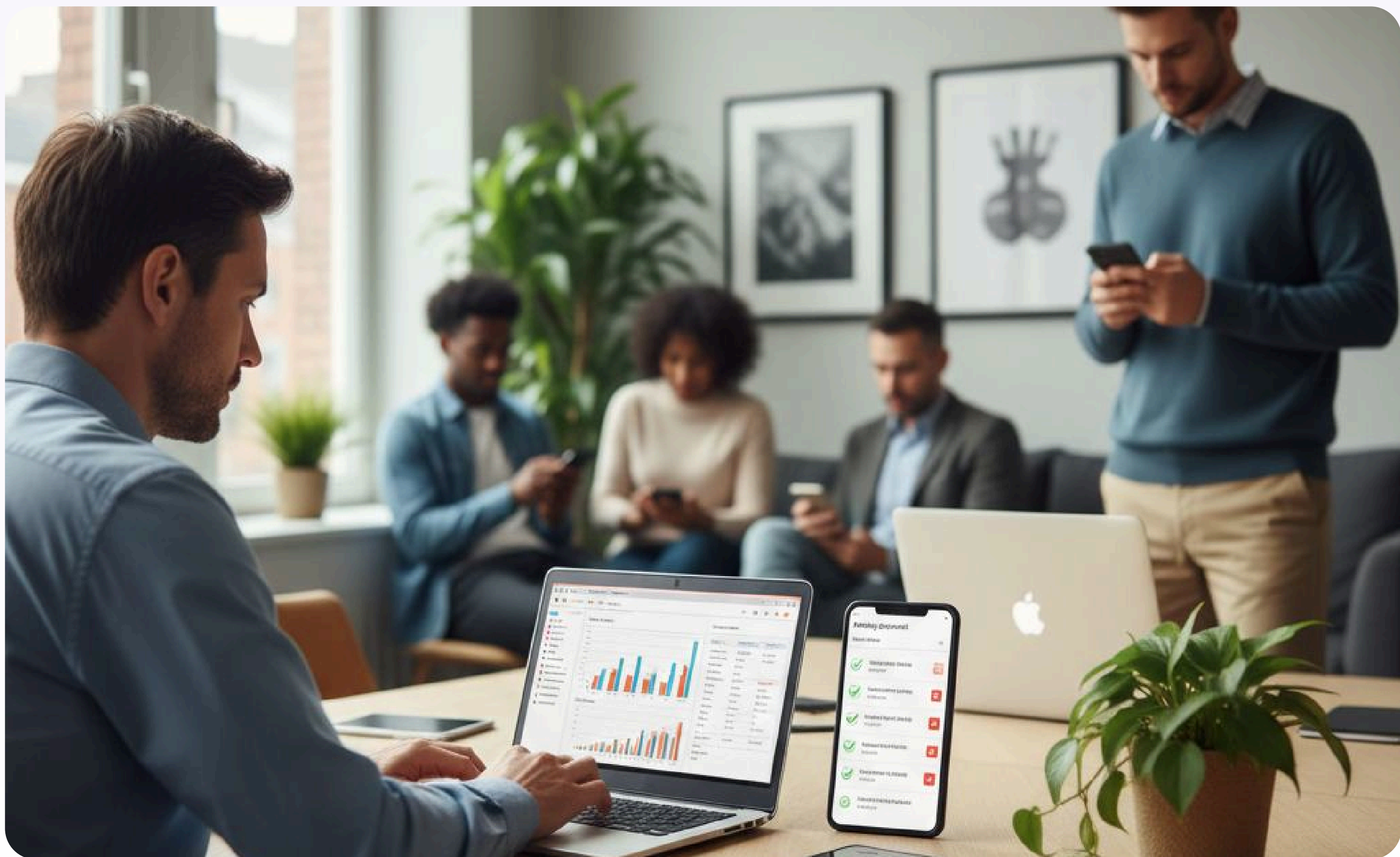
Project & Task Management



- Project master, owner, client, team, dates, budget/value and overall status
- Milestones, dependencies, tasks, subtasks, priorities, checklists and attachments
- Employee assignment, workload and responsibility tracking
- Due, overdue, completed, blocked and on-hold status visibility
- Mandatory non-completion / delay reason and revised date where policy requires
- Task evidence, comments, notes and completion history
- Project health, milestone progress, overdue analysis and workload reports
- Calendar integration for tasks, meetings, CRM follow-ups and approvals



Employee & Manager Experience



- Mobile attendance, leave, tasks, approvals, payslips, expenses and personal profile
- Manager team view for attendance, workload, overdue tasks, approvals and performance
- Permission-sensitive access to salary, bank, PAN and personal documents
- Audit history for attendance correction, approval decisions and employee master changes
- Organization/location-wise HR reports with drill-down

Every exception has an owner. Every KPI has a drill-down.

Connect workflows, approvals, reporting and business insights to keep every action visible, controlled and accountable.



Workflow, Approval & SLA Engine

- Configurable workflow by organization, module, document, amount and business condition
- Multi-level approve, reject, return, resubmit and delegated approval
- Escalation rules for overdue lead follow-ups, approvals, tasks and operational exceptions
- Maker-checker controls and authority limits
- Mandatory reasons for rejection, delay, cancellation, missed follow-up and stock/finance exceptions
- Complete workflow history with approver, date, action and comments



Notes, Documents & Communication

- Record-level notes, attachments, comments and document history
- Unified tasks, meetings and calendar across CRM, projects and approvals
- In-app notifications, mobile push and configurable email/WhatsApp communication
- Customer/vendor document delivery and communication logging
- Event Manager for Diwali Gifts, Monthly Gifts, CSR Gifts, Environment Day and configurable events
- Recurring annual reminders based on historical events



Reports & Granular Analytics

- Role-based dashboards and report catalog across all modules
- Filter by organization, business unit, location, department, owner, customer, vendor, product and date
- Drill-down from summary KPI to source transaction
- Export/print only within the same permission scope as on-screen access
- Sales, production, inventory, procurement, project, finance, GST and HR report packs
- Scheduled / management reporting readiness



Targets, Forecasts & Group Dashboard

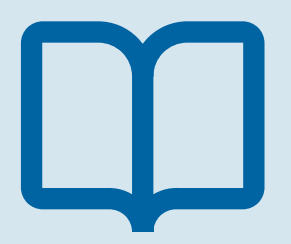
- Financial-year targets by organization, business line, salesperson or relevant owner
- Target, actual till date, remaining target and achievement percentage
- Committed, best-case, pipeline and future projections
- Group revenue and profit year-on-year with company-wise increase/decrease indicators
- Company-wise projections with drill-down to business and operational detail
- Main dashboard surfaces lead stages, alerts, notes and critical exceptions

One source of truth. Complete control.

Shared Masters & Configuration

Keep your master data consistent, accurate and connected across every module, team and business unit.

Secure, connected and ready for enterprise rollout



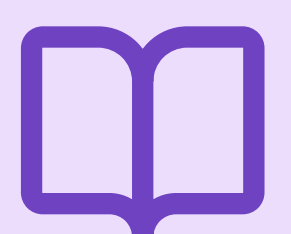
Web, iOS & Android

- Responsive web application plus iOS and Android mobile applications
- Shared React-based code direction where practical
- Mobile CRM, customer activity, calls, follow-ups and quick actions
- Mobile geo-attendance with secure device location APIs
- Mobile tasks, approvals and management KPI access
- Role-aware navigation optimized for desktop and mobile



Integration Framework

- Email inbound/outbound and document delivery
- WhatsApp Business for approved CRM, customer/vendor communication and reminders
- Website/API lead capture and outbound webhooks
- GST/GSP, e-invoice and e-way bill integration readiness
- Tally API, bank statement/feed readiness and biometric devices
- Integration logs with status, external reference, error tracking and sensitive-payload masking



Security, Privacy & Audit

- Server-side tenant and organization isolation for every request
- Role, record, field and action level access control with least privilege
- Sensitive-field masking for salary, bank, PAN and confidential information
- Audit trail for approvals, configuration changes and high-risk actions
- Secure authentication/session controls, file-security policy and malware-scan
- Data export restricted to the same visibility as on-screen data



Super Admin & Organization Admin

- Group-wide configuration, organization setup, users, roles and permissions
- Master data, numbering series, workflow, template and integration settings
- Organization-level administration without exposing unrelated entities
- Integration monitoring, audit visibility and security configuration
- Configurable reason masters, statuses, terms and business rules
- Effective-dated configuration for tax and regulatory changes



Secure, connected and ready for enterprise rollout



Enterprise & Control

Strong governance. Higher efficiency.

- Multi-organization hierarchy
- Org switcher & consolidated view
- RBAC and record scopes
- Approval limits & maker-checker
- Shared masters & numbering
- Workflow SLA & escalation
- Audit trail & field masking



Sales & Operations

From leads to loyalty.

- CRM & lead management
- Follow-ups, tasks & meetings
- Opportunity pipeline
- Customer 360
- Quotation & pricing control
- Sales orders & backlog
- Dispatch & proof of delivery
- Invoices, returns & collection



Supply Chain

Plan. Procure. Produce. Deliver.

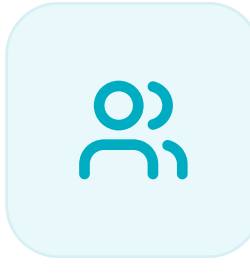
- Factories & work centers
- BOM / recipe & routing
- Production planning & MRP
- WIP, QC, rework & packaging
- Finished goods receipt
- Warehouse / bin control
- Batch / serial / expiry
- Procurement RFQ & comparison
- PO, GRN & 3-way match



Finance & Compliance

Accurate. Compliant. Always.

- General ledger & vouchers
- AR / AP & ageing
- Bank and reconciliation
- GST GSTR-1 / 2B / 3B
- TDS / TCS working
- E-invoice / e-way readiness
- Financial statements & audit
- Loan / EMI management
- Tally integration readiness



People & Projects

Empower people. Deliver results.

- Employee lifecycle & ESS
- Geo / biometric attendance
- Shifts, leave & corrections
- Payroll & payslips
- Expenses & performance
- Projects, milestones & tasks
- Dependencies & workloads
- Delay reasons & evidence



Insight & Connectivity

Real-time insights. Everywhere.

- Granular reports & drill-down
- Targets, actuals & projections
- Group P&L / revenue view
- Alerts & notifications
- Documents, notes & calendar
- Event Manager & reminders
- Web, iOS & Android
- Email, WhatsApp & APIs





Let's Build Greater Together

Have a question, need a demo or want to discuss your requirements? Our team is here to help. Reach out and we'll get back to you soon.

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